

Glen MEHN, BA, MBA

e-mail: glen.mehn@oba.co.uk | tel: +44(0)7942 675 755 | 26 Mandrell Rd, London, SW2 5DL

Summary

- Analytical problem solver with fifteen years in start-ups focussed on Product Management, ICT development and operations, including a year of management consulting with entrepreneurs in Africa, turnarounds, and preparing companies for investment.
 - Skilled in cross-functional leadership and management; thrives on finding elegant, creative solutions to problems such as turning ideas into products and services
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Skillset Includes

Cross-functional Consulting & Implementation | Product Development and Management | Change Management | Financial Modelling | Business Plans | Operations Strategy & Implementation | ICT Strategy

Work Experience Summary

2008- Organisation, Turnaround, and Start-up Consultant

London, UK; Uganda; Zambia

Consultant and interim executive for social enterprises (MBAs Without Borders, Appfrica), financial services (Man Group, PLC), and London- and Africa-based SMEs.

- Raised over USD\$1million in funding for several firms
- Clarified business models and wrote business plans for 10 companies
- Represented companies in investment pitching and in international conferences
- Crafted and implemented intranet & social media strategies resulting in significant cost savings due to improved communication and collaboration
- Turned around a manufacturer, doubling sales and reducing costs 85% in 6 months
- Crafted innovative remuneration and incentive packages for firms from 20 to 2,000

1998-2007 Operations consultant/ICT Manager

Silicon Valley, USA

Spent ten years as an ICT consultant and team leader for a variety of SME companies, including advertising (LookSmart), biotech (Exelixis) personalised medicine (Perlegen Sciences), and online services (SquareTrade), and Burning Man, among others.

- Managed teams up to twenty technical staff, including internal and external staff, QA, and Agile development teams utilising mostly open-source solutions
- Held capital budgetary authority up to USD\$12million
- Programme managed two Sarbanes-Oxley (USA legislative standards for all public companies) roll-outs, including dealing with external consultants and auditors
- Planned and implemented several different types of virtualisation to manage power and capital expenditure (from 2001 onwards)
- Designed, built, and managed large-scale (6,500 node) data centres

1992-1998 Designer, producer, and director for theatre and film

New Orleans, USA

Started own arts nonprofit during Uni creating performing arts shows in alt venues

- Created and produced quarterly, sold-out, multidisciplinary performances in New Orleans
 - Managed teams of twenty including carpenters, designers, and electricians
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Education and Qualifications

2007-2008 Pembroke College, University of Oxford, UK – MBA in Strategy and Entrepreneurship

1997-1998 Dell'Arte International School of Physical Theatre, USA – Postgraduate Certificate in Theatre

1991-1997 University of New Orleans, USA – BA in English, Design, Sociology

Additional Information

- Achievements** Led Oxford team to finals at UCLA Global Leadership Competition
Founder & Co-chair of Oxford Summit on Business and the Environment
Won 2007 Idea Idol business plan competition: *Heat=Energy: Data Centre Sustainability*
Communications Director, Oxford Business Network on Social Entrepreneurship
- Publications** "Strategic Use of Internet-Based Social Lending for Small Enterprises" IBIMA, (2008)
"Incubation as a Model for Development Entrepreneurship" Africa Gathering, (2009)
- Nationality** USA/Unrestricted eligibility to work in the UK (via Tier 1/General Visa)